

## **Internship for Inside Sales**

### **Responsibilities**

- Source/Research new sales opportunities through inbound lead follow-up and outbound cold calls and emails
- Prospect call preparation including company background research and other pertinent lead information
- Enter, update, and maintain information on leads, prospects, opportunities, and past leads
- Assist clients to understand the company, and the solutions and services offering
- Constantly identify ways to improve the current Sales & Marketing process
- Coordinate sales & marketing operations and assist in promotional events and activities
- Complete any ad-hoc assignment given by line manager

### **Requirements**

- Minimum 3 months internship duration.
- Final year students studying IT/Computer Science or equivalent
- Prefer students who are looking to join our company full time after graduation
- Excellent written and verbal communication skills
- Ability to multi-task, organize, and prioritize work
- Passion for IT industry, and its best practices, have IT knowledge or from IT background will be an advantage.

### **Additional Information:**

- **Work location:** Near BTS Krung Thon Buri  
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